

Exemplary collaboration between business services investor and its partners








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Building
Tomorrow's Enterprise

Infosys Ltd. - global leader in technology, consulting and BPO

				
Infosys	People	Intellect	Values	Recognitions
Founded in Pune, India in 1981	160,000+ staff	World's largest corporate university	Transparency, ethics and respect	#Asia's Best Managed Company by Euromoney (2013)
\$8.2 billion revenues	92 nationalities	2% of revenues invested in R&D	98.3% of projects delivered on time	India's most admired company by The Wall Street Journal Asia (every year since 2000)
900+ clients	97% of staff are university educated	More than 600 researchers	97.8% business is repeat business	#15 World's Most Innovative Company by Forbes (2013)
30+ countries	22% with masters degrees or PDh/doctorates	Investing \$100 million in new platforms	1% of profits to the Infosys Foundation	BPO Excellence Awards by SSON (in various years)
\$32.38 billion market capitalisation	94% are consultants and engineers	532 patents pending and 87 granted	In UN's top 25 in Caring for Climate	Leader in Gartner Inc.'s Magic Quadrant for F&A, Procurement, Retail Core Banking, Oracle Application Management

Poland Center is the largest Infosys unit outside India



2000+
Employees

15
Customers

106
Countries

21
Languages



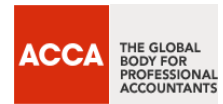
Best Managed Company
(FORBES, 2007)



Fastest growing business
service center in Poland (2013)



Top 100 Ideal Employer
(Universum, 2013, 2011)



ACCA Approved
CPD Employer
(ACCA, since 2009)



Partner of Innovative
Education (University of Lodz,
2013, 2012, 2011, 2010)



Company of the Region
(Lodz Region Citizens, 2011)



Fastest growing BPO Center
in Poland (FORBES, 2009)



Top Employer Polska
(CRF Institute,
2014, 2013, 2012)



Leader in HR Management
(Institute of Social Studies,
2010)



CIMA Training Partner
(CIMA, since 2010)

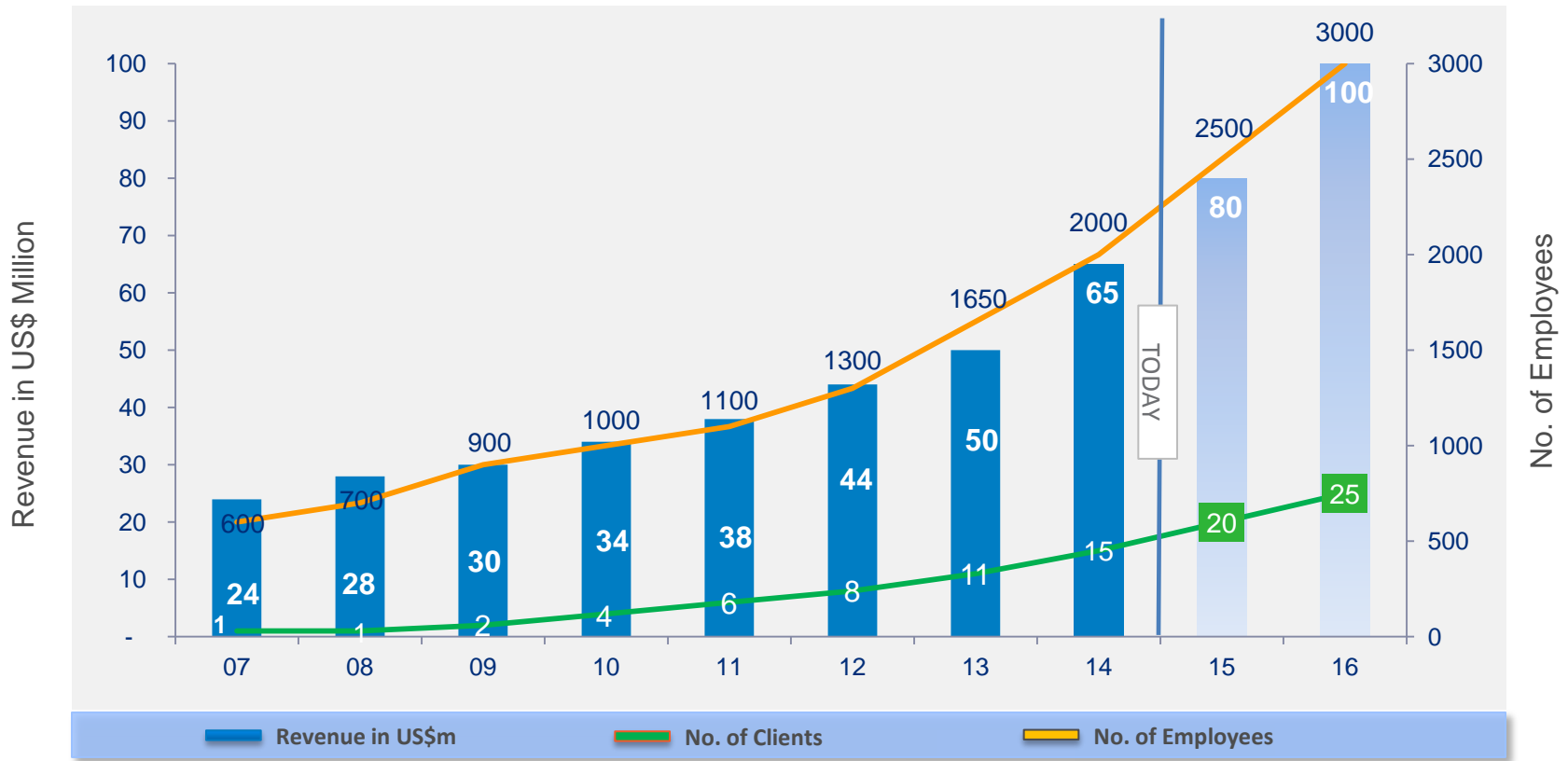


Business Partner of the Year
(University of Lodz, 2009)



Best Business Ambassador
of the City
(City of Lodz, 2009)

Infosys BPO Poland growth and ambitions



*Infosys BPO Fiscal Year April-March

Business services delivered from Infosys Poland Center

Transactional processing

Finance and Accounting / Procurement / Sales and Fulfillment / Master Data Management

Strong domain expertise

European specific services (e.g. Statutory Accounting / Taxes / US GAAP and IFRS Corporate Consolidation / Financial Controlling / Internal Control / SOx), dedicated CoEs

Process harmonization

Process Standardization / Taxonomy / Documentation / Measurement Compliance / Gap Closure / Excellence

Transformation

Business Process Modeling / Process Reengineering / Organizational Change Management / Project Management Office / Domains Advisory / Target Operation Model / SSC Advisory

SAP services

Application Management / Application Development / Implementations and Consulting

Cushman & Wakefield

- Founded in 1917
- 235 offices in 60 countries
- 14,000 employees
- The Biggest Private RE Advisory Firm Globally
- In Poland since 1991
- Focused on Tenant Representation Services
- The Most Active Agent in Regional Cities



Cushman&Wakefield – Wide Scope of Services

CAPITAL MARKETS	Corporate Finance & Investment Banking Equity, Debt & Structured Finance Investment Sales & Acquisitions	
CONSULTING	Business Continuity & Risk Management Business Incentives Global Supply Chain Solutions	Office Platform Solutions Retail Consulting World Market Access Global Research
CORPORATE OCCUPIER & INVESTOR SERVICES	Account Management Agency/Landlord Leasing Facilities Management Lease Administration	Project Management Property/Asset Management Transaction Management
LEASING	Landlord Representation Tenant Representation Transaction Consulting	
VALUATION & ADVISORY	Appraisal Appraisal Management Dispute Analysis & Litigation Support	Portfolio Valuation Property Tax Specialized Services Valuation for Financial Reporting

Cushman&Wakefield – Clients from the BPO/IT/SSC sector



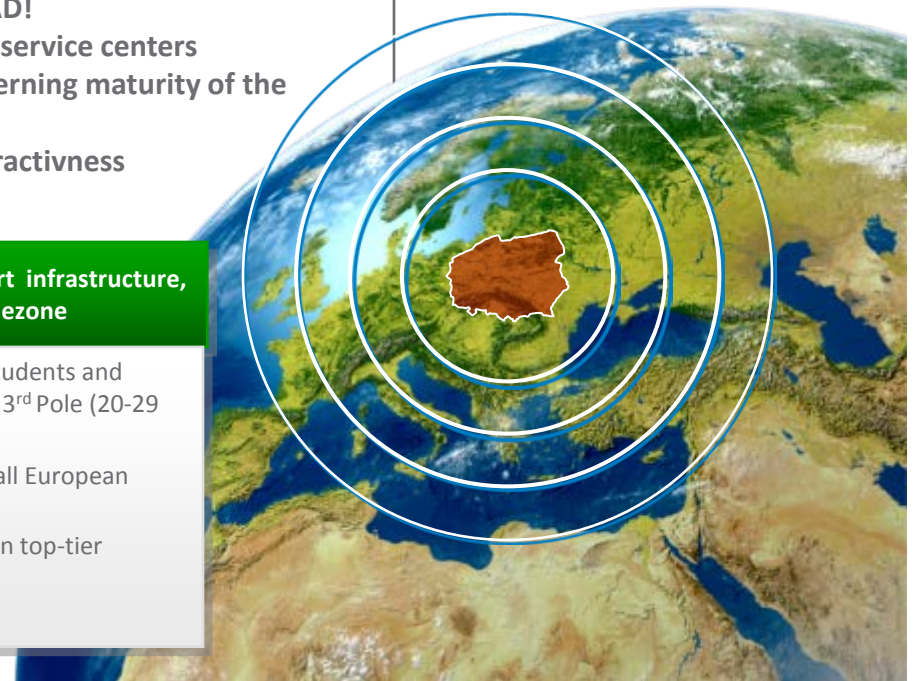
Poland – the benchmark for collaboration between business services sector investors and their partners

POLAND in the LEAD!

- No. 1 in the CEE region regarding number of service centers
- No. 1 in Europe and no. 3 in the world concerning maturity of the business services sector
- No. 6 in the world regarding investment attractiveness

Talents, modern office and transport infrastructure, geopolitical location, timezone

- 17 academic centers; ~1,9 mln students and ~400,000 graduates yearly; every 3rd Pole (20-29 years old) with higher education
- 11 airports; c.a. 2-3h away from all European capitals
- 6 mln sqm modern office space in top-tier agglomerations
- GMT + 01:00



Infosys = the highest levels of business services delivery...



... and the highest standards of work environment for our employees!

Also in Poland... We decided to enter into the strategic project

PROBABLY... THE BEST CORPORATE REAL ESTATE ADVISOR IN EUROPE...

PROBABLY... THE BEST PROVIDER OF ADVANCED BUSINESS SERVICES IN EUROPE...



SKANSKA



Collaborate with our Partners to create...
Certainly...THE BEST BUILDING FOR BPO SERVICES IN EUROPE!



Building Tomorrow's Enterprise

Business benefits

Common project governance

Infosys/C&W/Skanska acting together to create one of the largest (33.000sqm) and the highest quality standard facility for business service sector purposes

Collaboration to match with end customer needs

Very complex and specific BPO requirements met (data security, multiple IT landscapes, physical access controls, BCP, multiclient layouts, flexibility for growth)

Common marketing

Prime city location allows to use the facility as the important marketing strategy element

Employer branding

Comfortable work environment and 'green' certified building leveraged for recruitment and employer branding purposes

Common public areas next to the University park

Modern design of public accessible area in facility patio contributed to significant upgrade of the whole University park located nearby

Thank You



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